

W. Grant Farrar, Founder and Managing Director



Executive Summary

High-performance, energetic, results-driven legal counsel and alternative investor with a career demonstrating visionary leadership.

Proven track record of effectively executing strategic initiatives.

Action-oriented leader with strong investment acumen.

Innovation. Applied sound judgment, proprietary insight, and entrepreneurial spirit to conceive, raise, and execute groundbreaking concept of litigation financing (Arran Capital Incorporated) for public sector entities across the country.

Investor Return & Revenue Generation. This litigation fund (\$25M+) prudently deploys capital in a \$10B legal spend market sector. It will assist 90,000 public sector entities, provide attractive uncorrelated investor returns, and generate multi-million-dollar recoveries for local governments, law firms, and investors.

Lead Generation and Closing. In Q1 2021, sourced and closed 2 major litigation funding deals worth approximately \$45M which will generate over \$200M in recoveries over next 5 years.

Diverse Partnerships Assuring Deal Flow. Effectively partnered with state, county and municipal entities and professional associations across the US to build deal flow capable of sustaining 10 years of investments over multiple litigation funds.

Exemplary Fiscal Stewardship. As Corporation Counsel for Evanston, Illinois, spearheaded risk management and litigation strategies saving taxpayers over \$12M in 8 years. Secured millions of dollars in compensation and new revenue in 2 major affirmative litigations.

Policy Transformation and Government Relations. Formulated and implemented strategy and initiatives to enable Evanston to pursue and secure new wholesale water customers in neighboring communities. This effort will generate approximately \$100M in new revenue for Evanston residents over the next 40 years.

Uniquely Experienced Trial Attorney & Risk Manager. Tried dozens of jury and bench trials in state and federal courts across the US. Implemented strategies to reduce litigation risk and financial exposure.

Author, "Litigation Finance Specialization: Focus on Public Sector Entities,"
Litigation Finance Journal, November 2020.
(litigationfinancejournal.com/litigation-finance-specialization-focus-on-public-sector-entities)

Expertise

- ❖ Litigation Financing for Public Sector
- ❖ 25 Years of Successful Legal Accomplishment
- ❖ Strategic Focus and Execution
- ❖ Exemplary Underwriting and Fiscal Management
- ❖ Government, Public & Media Relations
- ❖ Regulatory Compliance & Ethical Stewardship
- ❖ Business Development and Investor Relations

Credentials

Juris Doctor

The John Marshall Law School

Trial Bar, Northern District Illinois
& 7th Circuit Court of Appeals

Illinois Supreme Court

University of Iowa – BA

DePaul University College of Law –
Certified Mediator

Northwestern University Kellogg
School of Management – Executive
Scholar